

your **BUSINESS** LIFE LIST

A Guide To Accomplishing What Matters Most To You!

Your life list is always evolving! Write down your 'wish to haves' and 'wish to becomes' in your business and in your personal life to begin a reflection on your goals for the upcoming year.

Goals should be **SMART**:

- Specific
- Measurable
- Achievable
- Realistic
- Time-specific

To Have

Ex. The flexibility to travel and spend part of my time in another state or country

To Be

Ex. a leader of my own real estate team

To Give

Ex. Charitable donations to causes that matter to me (fighting cancer, helping animals, education)

To Do

Ex. \$15 million in volume in my second year as an agent (more than double my first year)