

your **LIFE LIST** A Guide To Accomplishing What Matters Most To You!

Your life list is always evolving! Write down your 'wish to haves' and 'wish to becomes' in your business and in your personal life to begin a reflection on your goals for the upcoming year.

Goals should be **SMART**:

- Specific
- Measurable
- Achievable
- Realistic
- Time-specific

To Have

Ex. Retirement savings, college tuition for my children

To Be

Ex. Respected in my career, a leader of my own real estate team

To Give

Ex. More time to the people I care most about, charitable donations and causes that matter to me (fighting cancer, helping animals, education)

To Do

Ex. Travel more, double my sales volume next year to \$15M